



COAST TO COAST IT MANAGEMENT SUPPORT
3 Network Operation Centers | 4 Helpdesk Centers | 13 Field Offices

CASE STUDY
R.L. EVAN
znetworks.com

R.L. EVANS COMPANY, INC. FINDS A GOOD BALANCE BETWEEN COST AND EFFECTIVENESS

When R. L. Evans Company, Inc. IT consulting firm was not meeting their responsiveness expectations, overall cost, and technical expertise, they knew they needed to make a change. They needed an IT partner that offered the quality service they required at an affordable price. They quickly found that Z Networks exceeded their expectations. Brian Leach, R. L. Evans Company, Inc.'s Certified Funding Specialist stated, "Throughout the interview process with Z Networks, it was clear that the depth of talent within the organization was more than sufficient to meet our needs, was very empathetic to our needs as a small business, provided a service plan with recommendations that struck a good balance between costs and effectiveness."

A New Level of Service

When they signed on with Z Networks in June 2015, R. L. Evans Company, Inc. found a valuable business partner with a proactive approach to solving problems. This approach saved R. L. Evans Company, Inc. time and money by monitoring their systems and notifying them of any potential problems. In late August 2015, Western Washington experienced a severe windstorm; several homes and businesses went without power for days. R. L. Evans Company, Inc. was glad they had a reliable IT partner during the chaos when the company lost power. Z Networks quickly notified them of the outage and monitored the server to make sure there were no problems. Leach stated "this proactive response gave us peace of mind that our business operations would not be interrupted. The following Monday we came in and it was business-as-usual." Leach noted the improvement from their previous IT provider: "We consider Z networks to be a valuable business partner and the investment we have made has allowed us to focus our efforts on our business without having to waste time chasing down and solving IT problems."

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Brian Leach, R. L. Evans Company, Inc.'s Certified Funding Specialist

Since 1969, R. L. Evans Company, Inc. has been serving individuals and employers across the Pacific Northwest by providing them with insurance and financial expertise. This family owned business is committed to building strong, long-term relationships with their clients and ensuring they receive quality service.